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MBA
(SEM III) THEORY EXAMINATION 2021-22
EXPORT IMPORT DOCUMENTATION

Time: 3 Hours**Total Marks: 100****Note: 1.** Attempt all Sections. If require any missing data; then choose suitably.**SECTION A****1. Attempt all questions in brief.**

Qno.	Question	Marks	CO
a.	What is import?	2	1
b.	What is EPC?	2	1
c.	What is advance license?	2	4
d.	Define bill of lading.	2	3
e.	What is commercial invoice?	2	2
f.	What is air transport?	2	3
g.	What is STP?	2	5
h.	What is free trade?	2	5
i.	What is IEC?	2	1
j.	What is sea transport?	2	3

SECTION B**2. Attempt any three of the following:**

Qno.	Question	Marks	CO
a.	Explain the functions of export managers.	10	1
b.	Discuss the advantages and disadvantages of containerization.	10	2
c.	Describe the importance of letter of credit.	10	3
d.	Discuss the duty remission scheme for promoting exports from India.	10	4
e.	Explain the advantages and disadvantages of SEZ.	10	5

SECTION C**3. Attempt any one part of the following:**

Qno.	Question	Marks	CO
a.	Discuss different types of market payment terms used in export procedure.	10	1
b.	What are the guidelines and document required for registration in RCMC?	10	1

4. Attempt any one part of the following:

Qno.	Question	Marks	CO
a.	What is shipment procedure? Explain the stages of shipment procedure.	10	2
b.	Discuss the role of clearing and forwarding agent in international trade.	10	2



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5. Attempt any one part of the following:

Qno.	Question	Marks	CO
a.	What role does insurance play in risk management? Explain.	10	3
b.	What are the benefits of export? Discuss.	10	3

6. Attempt any one part of the following:

Qno.	Question	Marks	CO
a.	What do you mean by export organization? What is the role of export promotion organization?	10	4
b.	What are the steps involved in import procedure? Explain.	10	4

7. Attempt any one part of the following:

Qno.	Question	Marks	CO
a.	Discuss the schemes implemented by India government for the welfare of farmers in agriculture sector.	10	5
b.	Illustrate the measures taken by government to promote export by small and medium pharmaceutical manufacturers.	10	5

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